

CASE STUDY

Using Salesforce to Transform Legacy Website for Partners



USING SALESFORCE TO TRANSFORM LEGACY WEBSITE FOR PARTNERS

As the Japanese transportation firm struggled to transfer their legacy system to Salesforce platform, FPT assisted them in the migration to fully capitalize on Salesforce's benefits.

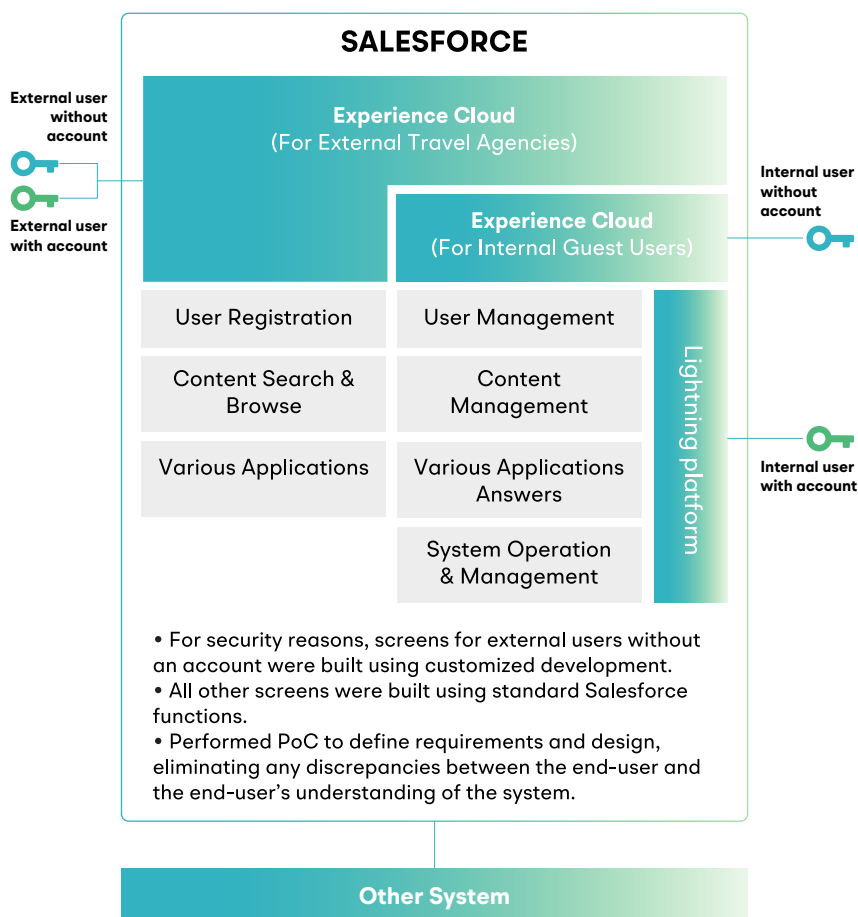
THE CLIENT

The client is one of the largest Japanese transportation companies operating globally, with over 70 years in business. The company transports more than 50 million passengers and over 1 million tons of goods annually.

BUSINESS CONTEXT

The client's website was primarily utilized for corporate static material and other apps, but due to server maintenance, it was set to expire. Their website was scheduled to move to Salesforce in six months.

CONSTRUCTION SCOPE






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FPT SOFTWARE'S SOLUTIONS

FPT Software deployed a hybrid team of experts, working both offshore and onsite to support the client in implementing the project.

- Project's scope: Requirement Definition, Design, Develop, Test, Release
- Project's duration: 6 months
- Project's achievements:

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 Delivered a low-cost, high-quality system construction using a hybrid approach, in which an offshore team did system development and customization while system testing was processed and verified by onshore personnel.
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 Reaped advantage of Salesforce's extensive, conventional functionalities and the platform's high flexibility and maintainability.
- 
 Created a practical, easy-to-learn system for both internal and external usage.

VALUES

After six months of working on the project, FPT Software had successfully helped the client:



Boost agility by standardizing operating systems that allows the firm to automate manual operations.



Enhance employee efficiency with a new practical system.



Optimize budget through a hybrid working model.



DISCLAIMER

FPT Software is a global technology and IT services provider headquartered in Vietnam, with more than USD 600 million in revenue and 22,000 employees in 26 countries. As a pioneer in digital transformation, the company delivers world-class services in Smart factory, Digital platforms, RPA, AI, IoT, Cloud, AR/VR, BPO, and more.

. It has served 1000+ customers worldwide, a hundred of which are Fortune Global 500 companies in the industries of Automotive, Banking and Finance, Logistics & Transportation, Utilities, and more.

For more information, please visit: <https://www.fpt-software.com>